



Financial Institutions C.C.

Career Community: Business

Curriculum Code: 0151

Effective: Fall 2023 – Summer 2028

Purpose

Certificate holders may improve their opportunities for advancement in this or a related area. Additional education enhances an individual's employment opportunities. Students may complete this certificate as part of the Financial Institutions Associate of Business degree.

Milestone

Completion of MGMT 225 with a 2.0 or higher is a key component for success in completing this program. Knowledge obtained in this course may be the foundation for learning in other required courses. Students are encouraged to contact their faculty if they need additional assistance with learning the concepts presented in this course.

Contact Information

For further information, including career options, course substitutions and waivers, etc., contact the Business and Economics Department, Gannon Building, Room 1222, telephone number 517-483-1546 or the Academic Advising Department, Gannon Building – Star Zone, telephone number 517-483-1904.

Program of Study Required Courses

| Course Code | Course Title | Credit / Billing Hours |
|-------------|--------------------------------|------------------------|
| BUSN 118 | Introduction to Business | 3 / 3 |
| MGMT 150 | Managing Customer Relations | 3 / 3 |
| MGMT 200 | Creative Thinking for Business | 3 / 3 |
| MGMT 225 | Principles of Mgmt/Leadership | 3 / 3 |

Program of Study Required Courses, Limited Choice – Communication and Composition – *Select one*

| Course Code | Course Title | Credit / Billing Hours |
|-------------|--------------------------------|------------------------|
| COMM 110 | Communication in the Workplace | 3 / 3 |
| COMM 130 | Fundamentals Public Speaking | 3 / 3 |
| ENGL 121 | Composition I | 4 / 4 |
| ENGL 127 | Business Writing | 3 / 3 |
| ENGL 131 | Honors Composition I | 4 / 4 |

Note: Students considering completing the Financial Institutions Associate of Business degree should choose ENGL 121 or ENGL 131.

Program of Study Required Courses, Limited Choice – *Select a minimum of two courses, 8 credits.*

| Course Code | Course Title | Credit / Billing Hours |
|-------------|---------------------------------|------------------------|
| ACCG 210 | Principles of Financial Accg | 4 / 4 |
| ACCG 211 | Principles of Managerial Accg | 4 / 4 |
| BUSN 251 | Understanding Investments | 3 / 3 |
| LEGL 215 | Business Law – Basic Principles | 3 / 3 |
| MGMT 201 | Time Management for Business | 1 / 1 |
| MGMT 228 | Organization Behavior | 3 / 3 |
| MKTG 200 | Principles of Marketing | 3 / 3 |

Note: Students considering completing the Financial Institutions Associate of Business degree should choose ACCG 210 and ACCG 211.

Minimum Total Credit Hours

23 credits / 23 billing hours

Recommended Course Sequence

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|-----------------------------|
| Semester I |
| BUSN 118 |
| MGMT 150 |
| MGMT 225 – Milestone course |

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| Semester II |
| MGMT 200 |
| Limited Choice – Communication and Composition |
| Limited Choice |
| Limited Choice |

LCC makes every effort to limit revisions to the pathways during their effective timeframe. However, the College reserves the right to update certificate and degree title changes, and make course changes as needed, without prior notice.